Potential Homebuyers Overview of NCHFA's

Community Partners Loan Pool (CPLP)

Updated: March 2024



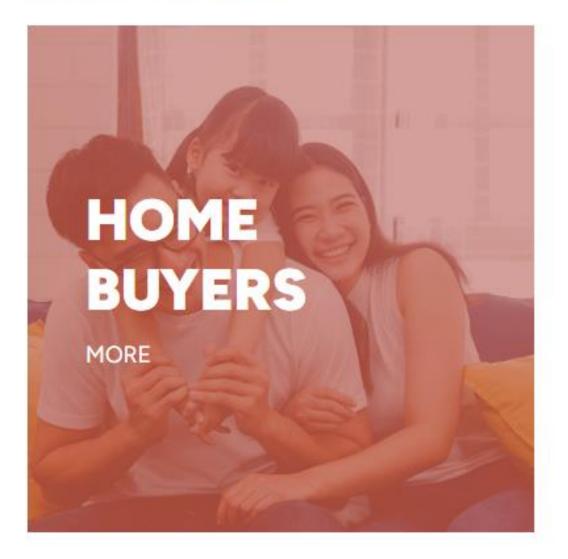


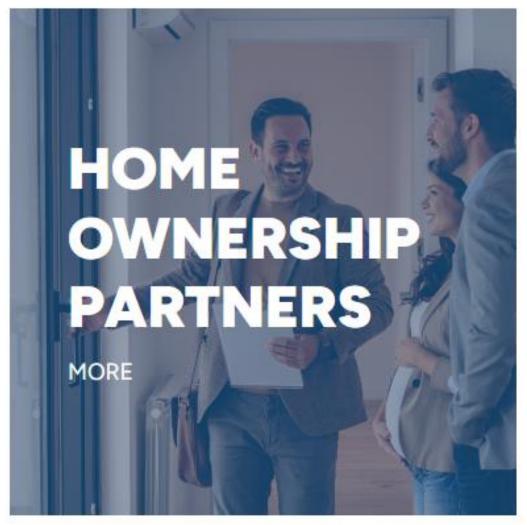
NC Housing Finance Agency's Mission

We provide safe, affordable housing opportunities to enhance the quality of life of North Carolinians



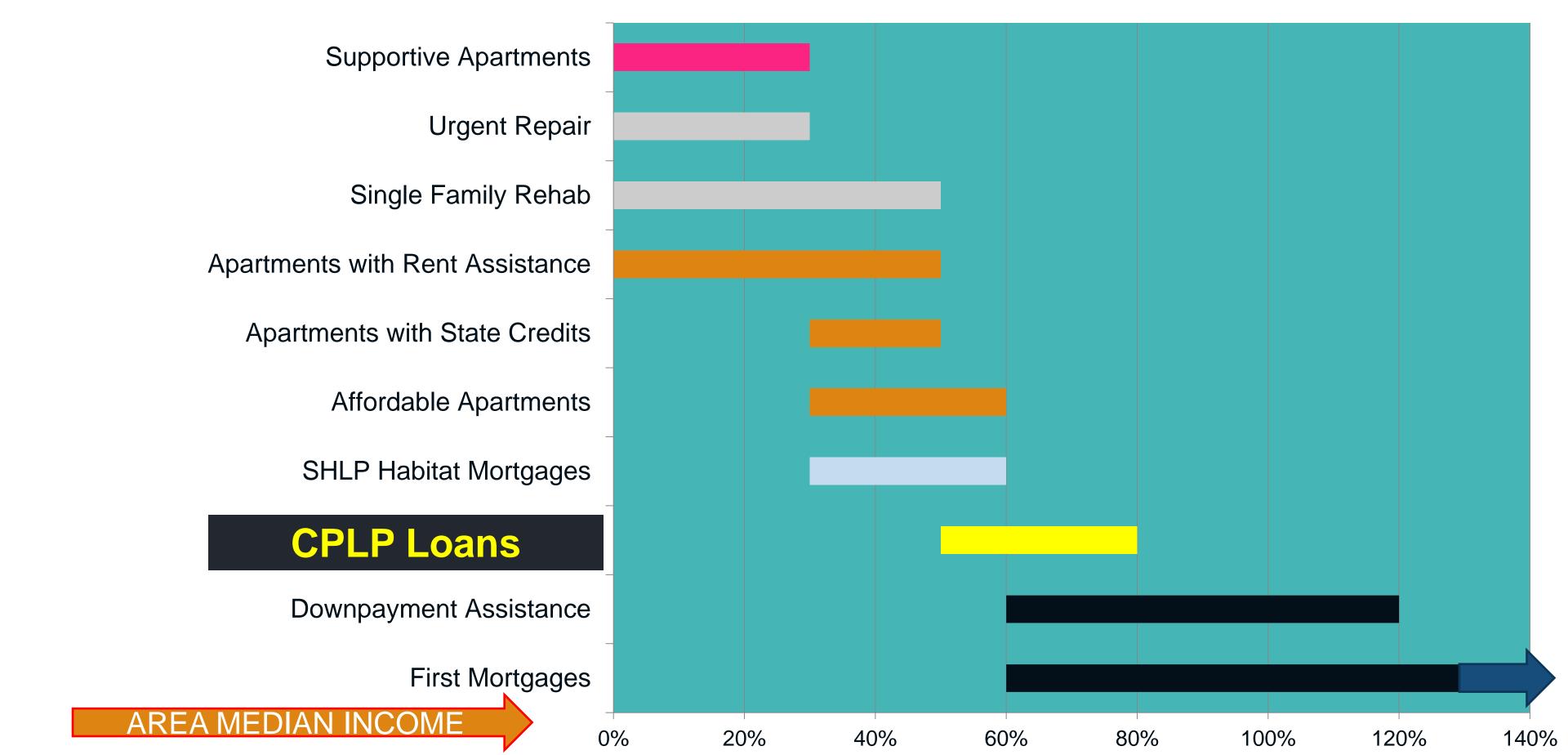








NCHFA's Range of Programs & Income Eligibility



What is the Community Partners Loan Pool (CPLP)?

Down Payment Assistance for Low- and Moderate- Income Home Buyers





NC Home Advantage Mortgage™



Buying a Home? We're Here to Help Make it Happen!

The NC Home Advantage suite of products may have the boost you need to making home ownership possible!

Am | Eligible?

- You are buying a home in North Carolina
- Your income and home sales price do not exceed certain limits*
- Your credit score is 640 or higher (660 if purchasing a manufactured home)
- You occupy the home as your principal residence. within 60 days of closing
- You are a legal resident of the United States

How to Apply:

The NC Home Advantage suite of products is offered statewide by the NC Housing Finance Agency through participating lenders. Find a lender near you at www.nchfa. com/home-buyers/find-lender or call 1-800-393-0988.

*Income and sales price limits are available at www.nchfs.com/home-buyers/income-limits



NC Home Advantage

- · Open to both first-time and move-up home buyers
- Down payment assistance up to 3% of
- FHA, VA, USDA and Conventional loans eligible





- eligible military veterans
- 0% interest, second mortgage forgivable in year 15
- FHA, VA, USDA and Conventional

To learn more about the NC Home Advantage Mortgage™, the NC 1st Home Advantage Down Payment and the NC Home Advantage Tax Credit (which can save eligible buyers up to \$2,000 a year on taxes) visit www.nchfa.com/home-buyers.









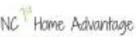








- 0% interest, second mortgage forgivable



- For first-time home buyers and
- \$15,000 in down payment assistance!
- loans eligible



Buying Your First Home? Make it Happen with Up to \$2,000 in Annual Tax Savings!

The NC Home Advantage Tax Credit is a Mortgage Credit Certificate (MCC) that allows eligible buyers to receive a 30% federal tax credit on existing homes (50% on new construction), potentially saving up to \$2,000 per year on your federal tax liability.

"A participating lender can determine if a home is in a targeted area "*Income and sales price limits are available at www.nchfa.com/home-buyers/income-limits

Am I Eligible?

- You are a first-time buyer, military veteran or are purchasing a home in a targeted area*
- Your income and home sales price do not exceed certain limits**
- You are buying a home in North Carolina
- You occupy the home as your principal residence within 60 days of closing
- You are a legal resident of the United States



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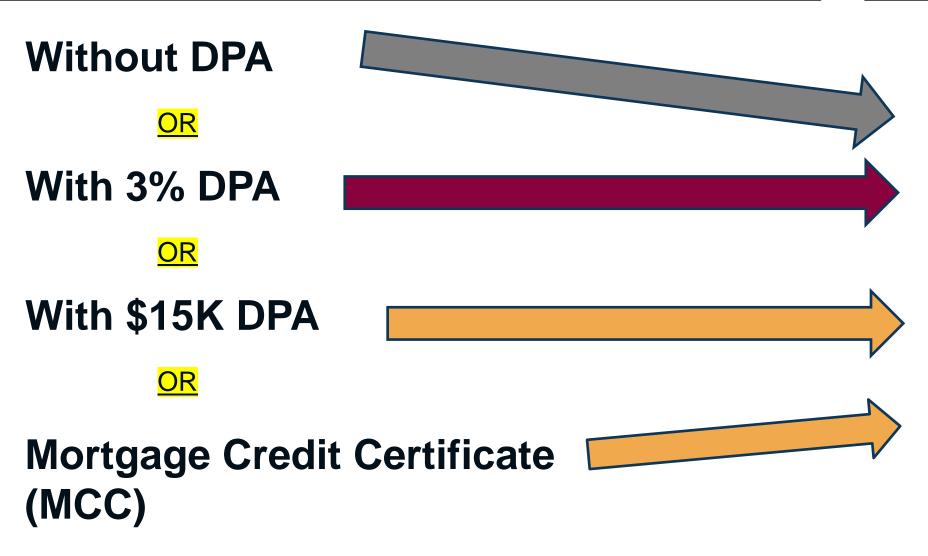


When More Assistance is Needed

NC Home Advantage Mortgage™



+ Community Partners Loan Pool



Special DPA for Low- and Moderate-Income

Households



Combined CPLP w/ NC Home Advantage TM

- Up to 25% of Sales Price, not to exceed \$50,000.00
- 0%, deferred but not forgiven, Subordinate Mortgage
- Term matches 1st Mortgage = <u>30</u> years
- Must apply through a CPLP Member



Designed to make monthly payment affordable long-term, not just to cover closing costs

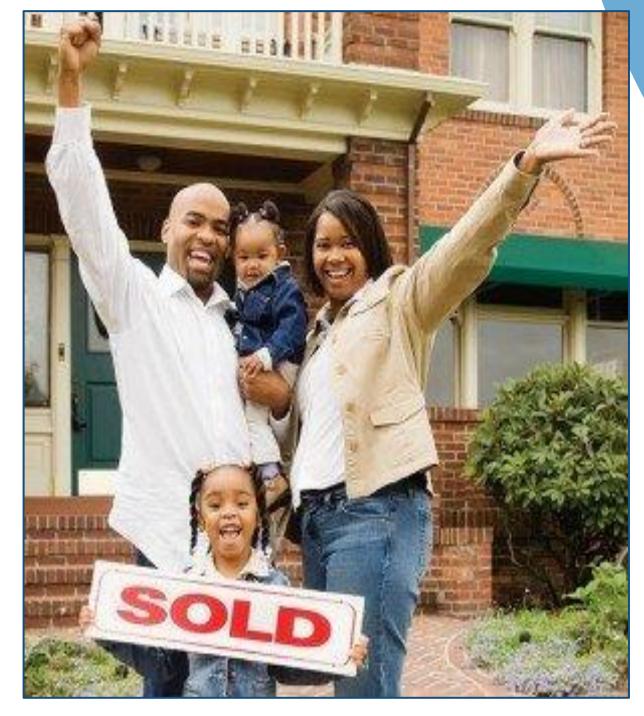
Combined CPLP w/ USDA 502 Direct Loan

- Up to 10% of Sales Price not to exceed \$50,000
- 0%, deferred, *not* forgiven, Subordinate Mortgage
- Term matches 1st Mortgage up to <u>33</u> yrs.
- Must apply through a CPLP Member

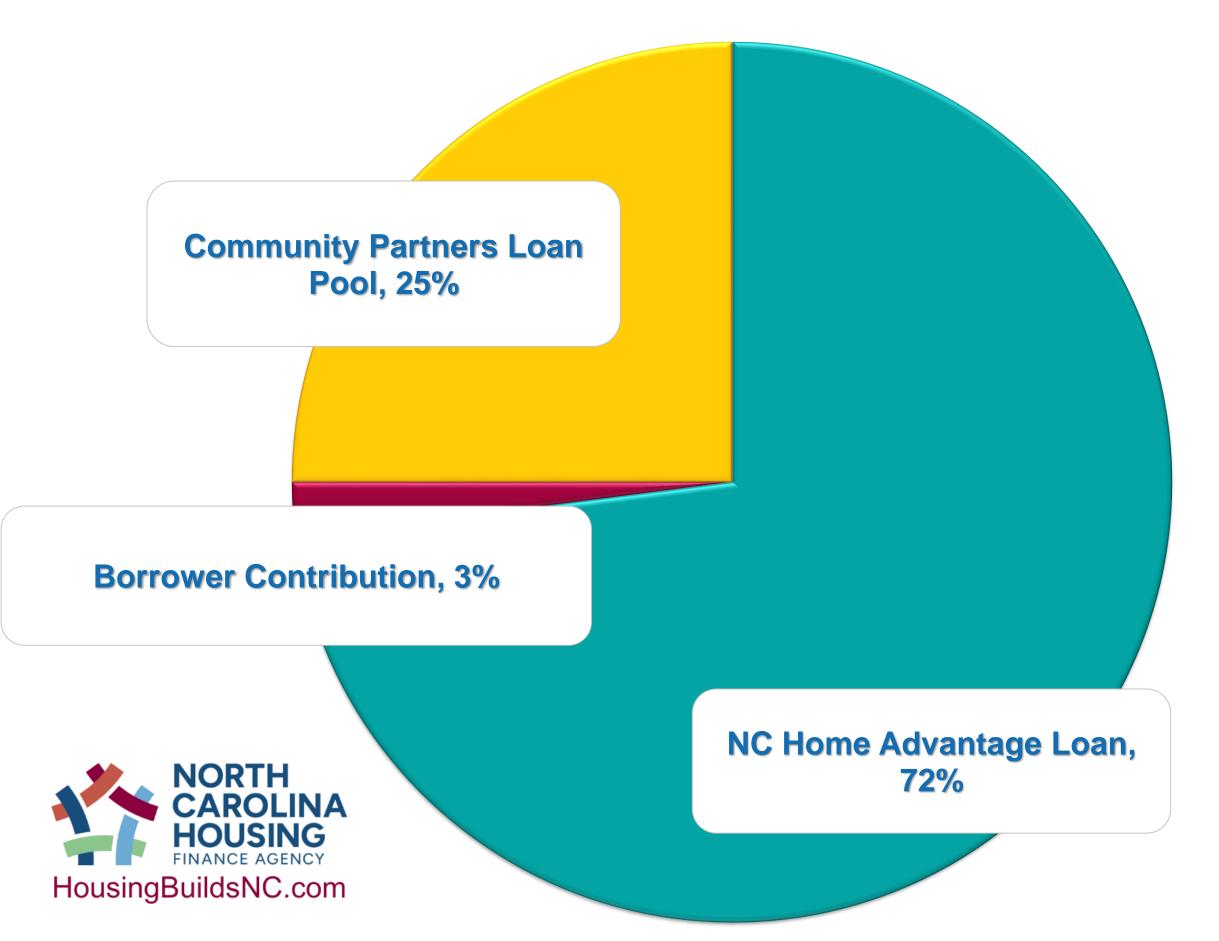
*NOTE: Can build a home using construction financing from USDA.







Benefits of CPLP & How This Might Work



- Reduces mortgage payment by up to 25%
- Eliminates or reduces
 Private Mortgage
 Insurance
- No monthly payments
 & No interest charged during the term of the loan
- Can be combined with Other DPA programs like NC Home Ad™ & FHLB.

Community Partners Loan Pool (CPLP)

CPLP uses federal HOME funds from HUD to serve eligible low- to moderate-income Home Buyers:

- Maximum Household Income Limits ≤ 80% of Area Median Income (AMI) (varies by county and household size)
- All Borrowers must complete HUD-approved home buyer education & pre-purchase counseling
- Maximum Sales Price Limits varies by County and House Type (New vs. Existing)
- Property: New (new manufactured homes, must be on permanent foundation) / Existing Homes (Pass Local Minimum Housing Code and Home Inspection)
- Must apply for assistance through a CPLP Member





Eligible Home Buyers

Household Income cannot exceed 80% AMI (Area Median Income)

- Income for <u>all</u> occupants > 18 yrs.
- Adjusted by HH size / 1 to 8 person

Min. Credit Score = **640** (660 for new manufactured homes)

Max. Housing Ratio = **32%**

Min. Housing Ratio = 20%

Max, Debt to Income Ratio = 45%





What kinds of income count?

- Borrower will to confirm who will be living in the home.
- **Verify** borrower's martial status. If no legal separation or divorce exists, spouse's income **must** be included.
- Include income of <u>all</u> household members over 18 (*except full-time enrolled college students transcripts required)







Income Documentation

- ☐ W2 forms
- verification of employment (VOE's)/income forms
- → pay stubs, (minimum 60 days YTD earning / no more than 90 days old)
- child support decrees
- divorce decrees
- separation agreements

- documentation from child support enforcement authorities
- award letters for Social Security
- award letters for Social Security
 Disability
- award letters for Supplemental Security Income
 - documentation of full-time student status (transcripts, acceptance letters, etc.)



Borrower Ratios

Housing Ratio (Front-End)

- Minimum Front-End Ratio of 20%
- Maximum Housing Ratio of 32%



Income is *NOT*Grossed
Up

Debt Ratio (Back-End)

- No Minimum Back-End Ratio
- Maximum Back-End Ratio of 45%

What counts in total monthly debt?

- Credit Cards (Consumer Debt)
- Car Loans & Other loans
- Non-Garnished Child Support
- Student Loan Debt



What is Payment Shock?

- Not a requirement for most mortgages, but CPLP Members will absolutely evaluate Payment Shock.
- What is the difference between Borrower's new mortgage payment and their previous rent / house payment?
- If significantly higher, is the borrower(s) ready for this increase in their monthly housing payment?





Required Homebuyer Education and In-person Pre-purchase Counseling





Required Homebuyer Education and Counseling

All borrowers must complete:

- Minimum 6 hrs. of Homebuyer Education from a <u>HUD-approved provider</u>
- Minimum 2 hrs. of in-person Pre-purchasing counseling from a <u>HUD-certified housing counselor</u>

Both must be provided within <u>12</u> months of the anticipated closing date.

If not, Supplemental Education will be required & documented using the Recertification Form or new education certificate







Homebuyer Education

Eligible Homes to Purchase w/ CPLP Funds

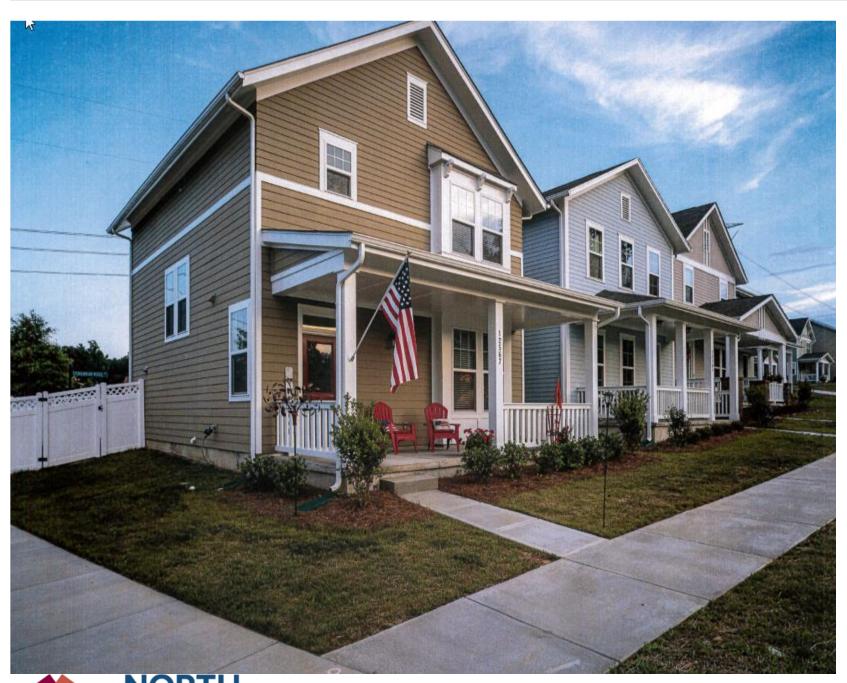


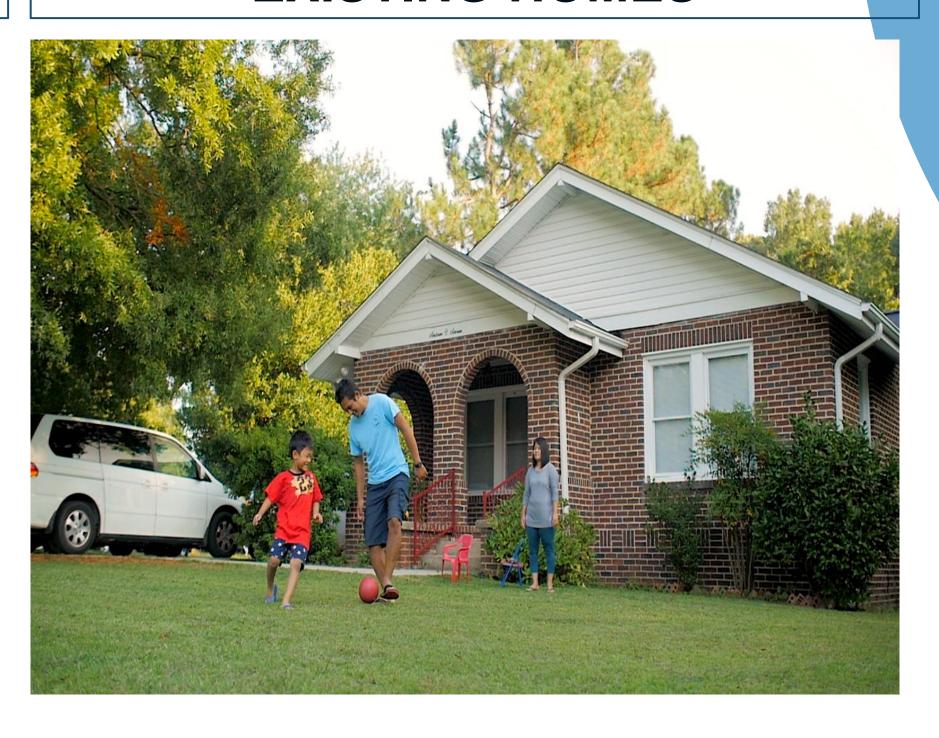


CPLP Program: Eligible Types of Homes

NEWLY CONSTRUCTED HOMES

EXISTING HOMES







CPLP Sales Price Limits

- Homes purchased with CPLP funds cannot exceed the Maximum Sales Price Limits set for the HOME Program
- Different limits for New Constructed and Existing Homes
- Limits controlled by HUD





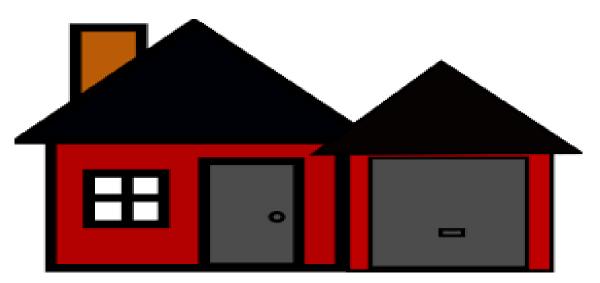
Required Property Inspections

NEWLY CONSTRUCTED HOMES:

Certificate of Occupancy

EXISTING HOMES:

- Home Inspection by a N.C. Licensed Inspector
- Local Minimum Housing Code Inspection

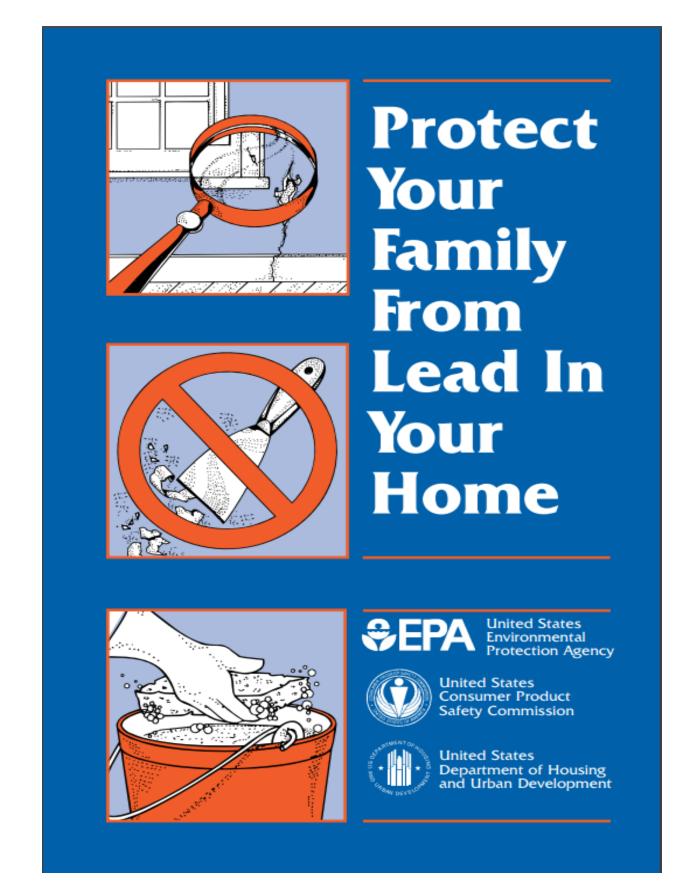






Additional Requirements for Pre-1978 Homes

- Homebuyer should receive an EPA Pamphlet
- Minimum CPLP requirement:
 - Lead Based Paint Visual Assessment form be completed
 - Acknowledgement / Disclosure





Existing Homes Require Inspections



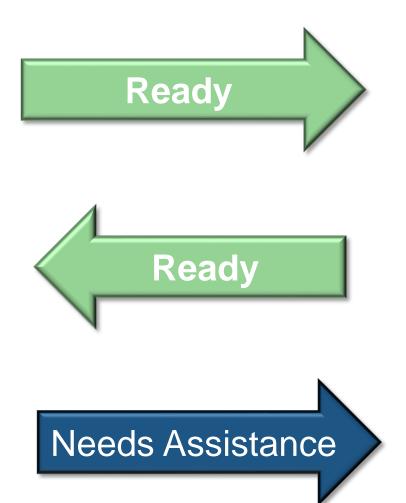
- Allow enough time to schedule required inspections and needed repairs.
- Proof of repairs required



Lender, Realtor®, and CPLP Member Relationship

NC Home Advantage Lender or Realtor®

refers borrower to CPLP
Member for Education,
Counseling & Down
Payment Assistance or
Credit Repair





CPLP Member refers CPLP eligible borrower to NC Home Ad™ Lender for 1st Mortgage and possibly to Realtor® for assistance with housing search



A CPLP Partner should be your first stop for homeownership.

Congrats to being well on your way!

