Tara Hall

From: Tim Morgan <Tim@eccmgt.com>
Sent: Friday, October 10, 2025 12:03 PM
To: RentalHelp; Tara Hall; Sandy Harris
Subject: EXTERNAL: 2026 QAP Comments

Attachments: 2025 Awards TRC.xlsx

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I request the agency consider the following in the next 2026 draft:

- 1. Eliminate the Total Replacement Cap proposal. The agency already has safeguards in place to control costs as well as to limit the funding sources in a development. Having the credit cap, the WHLP cap, the RPP cap, a construction cost cap, profit and overhead cap and a developer fee cap, the agency is already setting and exhibiting best practices when developing LIHTC housing.
- 2. Eliminate the second tiebreaker and only have (4), as was the case in 2023.
- 3. I agree with the proposal to allocate the 12% increase in credits to areas impacted by the flooding in the western part of the state. However, without WHLP funds it will be difficult to make the numbers work so I suggest the agency incorporate language into the QAP giving them authority to increase credits above the credit cap in the event WHLP funds are not restored, in hopes of making a few deals possible.

As I mentioned in the developer workshop, the proposed total replacement cap of \$280,000 is not close to being realistic and it also penalizes high land cost areas too. Attached are the 2025 awards for the 9% and Bond awards with both category averages exceeding the \$280,000. Again, the agency already has safeguards in place, so this new cap is not needed.

Thank you.

Timothy G. Morgan - President

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9% Awards - 2025

Project	Туре	County		TRC
Tulip Commons	New	Forsyth		299442
Park Ridge Trace	New	Pitt		264261
Overland Place	New	Guilford		309111
Heritage Park	New	Wake		353493
The Villas	New	Buncombe	Э	272727
Baker Crossing	New	Mecklenbu	urg	317733
Preserve at Forest	New	Gaston		322614
Maynard Crossing	New	Harnett		252687
Long Creek Commons	New	Mecklenbu	urg	351065
Uwharrie Trail	New	Stanly		250954
Maddry Meadows	New	Orange		302585
Archer Commons	New	Burke		279204
Onyx Place	New	New Hand	ver	296333
Aspen Pointe	New	Cumberla	nd	266666
The Grayson	New	Guilford		264910
Abbey Spring	New	Wake		367142
The Reserve	New	Robeson		267758
Central Garden	New	Wayne		255199
Waverly Trace	New	Wilson		265630
Villas at South Fork	New	Watauga		294887
Greyson Reserve	New	Alamance		263230
Keystone Landing	New	Iredell		267104
The Canopy	New	Wake		317207
			Average	291389
Countryside	Rehab	Hoke		114464
Spaulding Woods	Rehab	McDowell		189911
Norman Court	Rehab	Rockingham		162598
Blue Point Bay	Rehab	Carteret		160017
Southport Green	Rehab	Brunswick	, L	156983
Palmer Green	Rehab	Hoke		159821
			Average	157299

4% Bond Awards - 2025

Rocky River	New	Buncombe	382912
902 S. Briggs Ave	New	Durham	320592
DHA Fayette Place	New	Durham	358503

New	Durham	338875
New	Forsyth	200907
New	Forsyth	225614
New	Gaston	248606
New	Johnston	319154
New	New Hanover	300253
New	Wake	294020
New	Wake	247277
New	Wake	319733
New	Wake	230835
New	Wake	313532
New	Wake	394459
New	Wake	335222
New	Wake	353422
New	Wake	363475
New	Wake	284785
	Average	324010
	-	
Rehab	Pasquotank	276342
	New	New Forsyth New Gaston New Johnston New New Hanover New Wake New Average